

## Client Success Story: NPS CLOUD SUITE

# Physician Group Transitions To Cloud Hosting Services To Resolve System Downtime And Performance Issues

Solution Enables Scalable Growth At Considerable Cost Savings

## The Challenge

Over the past few years, Connecticut Multispecialty Group (CMG) found emergent regulatory requirements and complex technology needs were creating significant obstacles for their practice. They were faced with the following challenges:

- + Difficulty maintaining application and technology platforms.
- + Lengthy and costly system downtime.
- + Slow, disruptive application upgrades.
- + Increasing dependence on information to manage patient care.
- + Data system issues frustrating providers, staff and patients.
- + Growth strategy compromised.



**“In early 2014, we made the decision to migrate all our clinical and financial applications to NPS’ cloud hosting and disaster recovery solutions.”**

**“The latest projections have our practice saving \$225K in data center costs over the next 3 years and an additional 25% in savings through adoption of their disaster recovery services.”**

— Jarrod Post, MD, CEO  
Connecticut Multispecialty Group



## The Solution

As the healthcare industry began moving towards cloud-based solutions, CMG was watching with keen interest. When they decided to make the move to a cloud services solution they discovered that NPS had the healthcare industry experience and expertise they required; and also had a relationship with national hosting and data center company, VMware, as a Certified VCloud Air Services Provider. In three months time, NPS moved all of CMG's clinical and business applications to a secure cloud hosted platform.

## Results

Over the first 12-months of making the transition to the NPS Cloud Suite, Connecticut Multispecialty Group recognized the following benefits:

- + **System Downtime** – reduced from 1.5 days to less than 1-hr, RTO.
- + **System Data Loss** – reduced from 1-day to a 15-minute RPO.
- + **System Infrastructure** – all major components implemented in an N+1 model for increased resiliency.
- + **Applications Support** – upgrade time cut by more than 50%.
- + **IT Resources** – reallocated on high-value projects and competitive innovation.
- + **Cost Savings** – \$225K in disaster recovery savings projected over the first 3-yrs of rollout.

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The NPS Cloud Suite allows physician practices to focus on healthcare strategy, business continuity and patient care, while they take the risk and worry out of application hosting.

### Perfect Practice Alliance

National Physicians Services is helping to define the future of the physician practice through collaboration with the Perfect Practice Alliance – a consortium of companies focused on improving patient care and practice efficiency through healthcare technology.

[perfectpracticealliance.com](http://perfectpracticealliance.com)



Perfect Practice Alliance



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1 (860) 722-9580

[nationalphysicianservices.com](http://nationalphysicianservices.com)